

Buyer's Guide

effective from January 1st 2019

Specialisation
Shipbuilding/marine equipment
supplies mechanical/electrical
engineering
port equipment/marine business
offshore/ocean technology



Total circulation
6,742 copies
(IVW III/18)

Schiff&Hafen

The **Buyer's Guide** provides a market overview and an index of supply sources. Every entry in the Buyer's Guide includes your company logo (4-colour), address and communications data plus a concise description of products or services offered.

Object	Schiff&Hafen	Ship&Offshore	Selected Editions
Target regions	Central Europe	International	China, GreenTech, SmartShip, Russia, China
Issues	January	January/ February	-
	-	-	-
	March	March	-
	-	April	April / China Edition
	May	May	-
	-	-	June / GreenTech
	July	-	July/SmartShip
	-	August	August / Russia Edition
	September	September	-
	-	October	-
	November	November	-
	-	December	December / China Edition

Price per keyword per issue:

	Size I	Size II
	H 30/B 58 mm	H 40/B 58 mm
1 Keyword	€ 95	€ 125
2 Keywords	each € 90	each € 120
3 Keywords	each € 85	each € 115
4 Keywords	each € 80	each € 110
5 Keywords	each € 75	each € 105
from 6 Keywords	each € 70	each € 100

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Time span

Minimum time span: 1 year

Discounts:

For bookings of several objects, we offer the following discount off the total price:

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Three target regions/year: 20 %

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|-----------------------------------|--------------------------------|
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| 2 Propulsion systems | 11 Deck equipment |
| 3 Engine & engine components | 12 Construction & consulting |
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| 5 Ship's equipment | 14 Alarm & safety equipment |
| 6 Hydraulic & pneumatic equipment | 15 Port construction |
| 7 Onboard networks | 16 Offshore & ocean technology |
| 8 Measurement & control devices | 17 Maritime services |
| 9 Navigation & communications | |