

STEHN&CO.

SHIPBROKERS



Stehn & Co. Shipbrokers is a well-known and traditional shipbroking company based in Hamburg. The company was founded in Hamburg in 1976 and has been managed by the family ever since. Our team consists of 10 brokers/operators/team assistants who specialize in bulk chartering in the Handysize, Supra-Ultramax, and Panamax segments. We are currently looking to expand our team and are seeking a:

Chartering Broker (m/f/d) in full-time

Your tasks:

- Chartering / freight assessments for our international clients
- Negotiation of freight contracts
- Supervision of the respective charter contracts

Your profile:

- Successfully completed apprenticeship as a shipbroker
- Good overview of the market and ability to assess the general development of trade patterns of drybulk
- Existing network and good relationships with customers in the drybulk segment- preferred but not essential
- Proficiency in spoken, written, and business English
- Strong interpersonal skills and ability to interact with customers of different levels and types and the ability to work well in a team environment.

And an:

Operations Manager (m/f/d) in full-time

Your tasks:

- Post-fixture of existing exclusive and semi-exclusive charter contracts on both voyage charter and time charter basis
- Close cooperation with and operational support for the in-house Chartering Department
- Assistance/ review of laytime calculations and final freight statements
- Drafting, reviewing, and issuing charter parties

Your profile:

- Successfully completed apprenticeship in shipping
- Proficiency in spoken, written, and business English
- Strong interpersonal skills and ability to interact with customers of different levels and types and the ability to work well in a team environment.

Your benefits:

- A modern and attractive workplace located next to the Außenalster in Hamburg
- Be part of our thriving maritime brokerage company
- Collaboration in a small, value-based and highly motivated team
- Daily work in an international environment
- A permanent employment contract with various benefit
- Above-average salary with variable component
- ‚WellPass‘ membership for health benefits

If you are interested in this rewarding opportunity, please submit your application to stehnc-co-jobs@shipnet.de. Interviews will be conducted on an ongoing basis. We look forward to hearing from you!

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