

## **International Bunker Trader - German market M/F**

### About this job

In this job, the phone is your tool and you will offer our customers solutions that fits them best. You will collaborate closely with our global Trading team. It is a great opportunity to have a significant impact prestigious business market by taking ownership, managing responsibilities and help shaping our success in the German market. It is worth mentioning that the job scope is not limited to customers in the German market but it will be your initial focus area. You will be located in the headquarter in Piraeus in Greece.

You will be a part of the trading team and you will attend our in-house training program. A mentor from your team will support you in your learning, providing detailed training and knowledge on the industry you will be working in. Your main responsibility will be to gain an understanding of the market, develop your own relationships, and source channels.

### Your daily tasks will include

- Building relationships with existing and new business partners
- Handling documentation processes and orders
- Conducting market research
- Participating in client and supplier visits

### Your profile

You are ambitious with strong interpersonal and communication skills. It is important that you have strong commercial awareness and tactical business understanding. You are highly motivated and results oriented, with a drive to meet a sales target:

- Commercial background or a bachelor education
- Fluent both written and verbal in English and German
- Approach your daily work tasks in a positive and structured manner
- Fast learner and eager to explore the oil trading business
- Willing to put in a great effort to achieve great results

### **PLEASE APPLY ON OUR COMPANY WEBSITE**

**[www.bmsunited.com](http://www.bmsunited.com)**

If you have any questions regarding the position, please contact Mikael Haestrup at +30 216 4000 150. Please note that applications are handled on an ongoing basis. So, please send your application and CV as soon as possible.